

DANIEL'S MOVING NEWSLETTER

Quarter 1, 2015 | Volume 1, Issue 1

COMPANY UPDATES:

What an **exciting future** ahead... We have quite the activity recently and wanted to bring you up to speed on some updates to keep you in the know.

Our Sales Teams have been busy!! We have some great jobs coming along. We have been building on some of our National Accounts, expanding our business with them to cover more of our markets, providing work for more of our locations.

We are gearing up for summer! Looking for awesome Movers & Shakers!!! If you know any experienced folks - movers, drivers, sales reps, accounting people - send them to our website to complete an application or to the local office. This time of year we build up our teams to ensure we can cover the workloads that we will be experiencing for the summer.

Teamwork and morale are more important now than ever, so every Friday we've partaken in FUN team building activities to keep things interesting! (Check them out online on Daniel's Moving & Storage's facebook page ☺)

All for now...Thank you for all that you are doing, we are making great progress and strides companywide!



ANNIVERSARIES:

Eduardo Ruiz	3/12/2001
Lynanne Poleski	3/6/2006
Rana Farwig	3/27/2006
Antonio Vargas	3/26/2007
Robert Wilson	3/4/2013
Brandon Scales	3/19/2013
Debbra Durant	3/19/2013
Brian Scales	3/19/2013
Angelo Bratch	3/7/2014
Sergio Diaz Acosta	3/10/2014
Andrew Fonoimoana	3/13/2014
Ryan Hankieson	3/14/2014
James Stewart	3/20/2014
Ray Alva	3/31/2014
Eduardo Ruiz	3/12/2001
Lynanne Poleski	3/6/2006
Patricia Leatherman	4/1/1986
Nancy Taylor	4/4/1994
Danny Hinley	4/1/1998
Acension Camacho	4/14/2008
Kyle Hatfield	4/4/2012
Mike Gilmore	4/1/2013
Rafael Beltran	4/15/2013
Jodi Davis	4/25/2013
John Adams	4/8/2014
Taloni Gray	4/16/2014

BRANCH UPDATES:

Phoenix- We'd like to welcome John Rinaldo (Relocation Consultant), Nate Coble (Dispatch), and Ree Spina (Accounting).

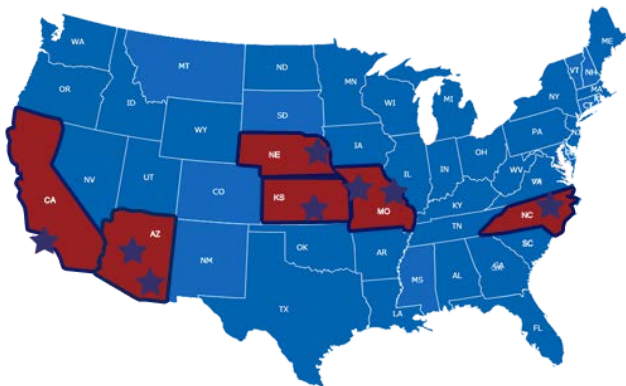
Danny Lamas just sealed a sweet deal with Apollo Education Group, and is working towards a global partnership with JLL. Danny is also responsible for signing a contract with Charles Schwab.

Recently, Chris Whiteman successfully secured a huge airport project in Phoenix. This project started about 60 days ago, and will be an ongoing process for years to come!

Kansas City- Recently we've had a big library move that made the news!

Los Angeles- 0871 has relocated from Long Beach CA. to Santa Fe Springs CA and will now be known as Daniels Los Angeles. To go with our new warehouse, we've added two new salesmen. Bryan Migdol and Jeff Posthumus are great additions coming to us with 30+ years experience each! We anticipate great productivity from both seasoned pros.

Omaha- This year we've already taken in over 125,000 lbs of HHG storage, including the acquisition of 30+ storage lots. We've also done warehousing and delivery, with the help of Mike Gilmore, for over 25 distribution and commercial jobs. We would like to introduce Mike Hultquist to our Local Operations Team. Mike is a welcome addition to our office and has made the transition from crew to local dispatch very smoothly.



St. Louis- With the addition of Terry Holloran, as well as an increase in crew, we are preparing ourselves for a stellar Summer. With the History Museum continuing to add additional shows, we look for this year to be even better than last year. As TMM continues to make a big contribution to our business as well as Mike Gilmore and his continuing the growth in the Distribution Sector, 1390 is looking at a GREAT YEAR!

Tucson- 879 posted a small profit for the 1st quarter of 2015. The summer season is just about here and already seeing high capacity days for May and June so second quarter should be another profitable quarter. Dave Vollmer has been promoted to Driver Supervisor and heading up the Buddy Program for incoming employees. Windy is doing a great job as Operations Manager thus far and stepping up to each challenge with vigor and determination. We are currently running a pilot program for UofA students for picking up and storing their items until they return in the fall.

Wichita- Wichita 1370 was awarded the move for the new Dwight D. Eisenhower National Airport. The move will take place in the first week of May just prior to the Grand Opening & Gala!

Raleigh- Daniels 1395 says farewell to Manuel Salgado as he transitions from Operations Manager to Owner Operator. All of us express our appreciation for Manuel's many contributions to our overall success as a branch. The entire team will miss his leadership and commitment to excellence. Thank you Manuel and best of luck to you!

Daniels 1395 welcomes Rich Rivera as our new Operations Manager. Rich recently relocated to our area from New York City and has taken the helm in Operations. Rich has already settled in and proving to be a quick study. His background in trucking and transportation has enabled him to quickly understand the needs of our customers, staff and business partners. Rich is an avid Jets, Knicks & Mets fan. On a more personal note, Rich is engaged and will be taking the plunge before the end of the year!

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FROM OUR CUSTOMERS:

J Edward Stinson
mobility **matters**

The primary factors that make corporate household goods services succeed or fail are communications and responsiveness. And Daniels exceeds our expectations in those areas time and time again. As a business owner who is totally dependent on the team he surrounds himself with, I cannot be more proud to have Dennis Sorhagen and Daniels Moving & Storage as key members of the mobility**matters** service offering for its multi-national client base.

Ashley Thompson
Marcus & Millichap Real Estate Investment Services

They were ABSOLUTELY fantastic! I couldn't have asked for a better crew. Dave and Brian are exceptional. Dave is an excellent coordinator and Brian was quick, responsive, and efficient. We had a couple of guys come into our space to check it out (as they are considering expanding) and I told him if he does decide to relocate to use your company.

Thank you for all of your help and organization! I couldn't have done it without you!

THIS MONTH IN PICTURES:

